#### DEPARTMENT OF STATE REVENUE

# LETTER OF FINDINGS NUMBER 05-0010P TAX ADMINISTRATION (USE TAX)—NEGLIGENCE PENALTIES FOR THE REPORTING PERIODS COVERING CALENDAR YEARS 2000-01 AND JANUARY 1—NOVEMBER 30, 2002

NOTICE:

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## **ISSUE**

# I. Tax Administration—Negligence Penalties—Audit Deficiencies--Good Filing History

Authority: IC §§ 6-8.1-5-1(b) and -10-2.1 (2004); *State Bd. of Tax Comm'rs v. New Castle Lodge*# 147, L.O.O.M., 765 N.E.2d 1257, 1264 (Ind. 2002); *Hoogenboom-Nofziger v. State*Bd. of Tax Comm'rs, 715 N.E.2d 1018, 1024 and 1024-25 (Ind. Tax Ct. 1999); 45
IAC §§ 15-3-2(e), -5-3(b)(8) and -11-2 (2004)

The taxpayer protests the Audit Division's proposed assessment of negligence penalties.

## **STATEMENT OF FACTS**

The Department's Audit Division conducted a field audit of the taxpayer for the tax type and reporting periods set out in the heading of this Letter of Findings. As a result of the audit, the taxpayer incurred tax deficiencies. The Audit Division proposed assessing, and the taxpayer has only protested the proposed, negligence penalties. The Department will provide additional information as needed.

## I. Tax Administration—Negligence Penalties—Audit Deficiencies--Good Filing History

## **DISCUSSION**

#### A. TAXPAYER'S PROTEST

The taxpayer argues that the Department should waive the negligence penalties because the taxpayer has substantially complied with its tax reporting and remitting duties.

#### B. ANALYSIS

IC § 6-8.1-10-2.1 (2004) is the statute that authorizes the Department to impose a penalty for any negligence of a taxpayer in failing to comply with the tax laws that the Department administers. These taxes are listed in IC § 6-8.1-1-1 and include the gross retail and use tax. IC § 6-8.1-10-2.1(a)(3) states that "(a) [i]f a person: ... (3) [i]ncurs, upon examination by the department, a deficiency that is due to *negligence*; ... the person is subject to a penalty." *Id.* (Emphasis added). The amount is set by IC § 6-8.1-10-2.1(b)(4), which states that "(b) [e]xcept as provided in subsection (g) [,] [not in issue here], the penalty described in subsection (a) is ten percent (10%) of:... (4) the amount of deficiency as finally determined by the department[.]" *Id.* However, IC § 6-8.1-10-2.1(d) states that "[i]f a person subject to the penalty imposed under this section can show that the failure to...pay the deficiency determined by the department was due to *reasonable cause* and not due to willful neglect, the department shall waive the penalty." *Id.* (Emphasis added).

## Title 45 IAC § 15-11-2(b) states:

- (b) "Negligence" on behalf of a taxpayer is defined as the failure to use such reasonable care, caution, or diligence as would be expected of an ordinary reasonable taxpayer. Negligence would result from a taxpayer's carelessness, thoughtlessness, disregard or inattention to duties placed upon the taxpayer by the Indiana Code or department regulations. Ignorance of the listed tax laws, rules and/or regulations is treated as negligence. Further, failure to read and follow instructions provided by the department is treated as negligence. Negligence shall be determined on a case by case basis according to the facts and circumstances of each taxpayer.
- *Id.* (Emphasis added.) The next subsection of the regulation sets out the standard of care a taxpayer must prove pursuant to IC § 6-8.1-10-2.1(e) to establish reasonable cause for failing to meet its tax compliance duties to the Department. Subsection (c) of 45 IAC § 15-11-2 reads in relevant part as follows:
  - (c) The department shall waive the negligence penalty imposed under IC 6-8.1-10-1 [sic][should read IC 6-8.1-10-2, repealed and re-enacted in 1991 as IC 6-8.1-10-2.1] if the taxpayer affirmatively establishes that the failure to...pay a deficiency was due to reasonable cause and not due to negligence. In order to establish reasonable cause, the taxpayer must demonstrate that it exercised ordinary business care and prudence in carrying out or failing to carry out a duty giving rise to the penalty imposed under this section.....

Reasonable cause is a fact sensitive question and thus will be dealt with according to the particular facts and circumstances of each case.

# *Id.* (Emphasis added.)

Under IC § 6-8.1-5-1(b) (2004) and 45 IAC § 15-5-3(b)(8) (2004), the person against whom a

proposed assessment is made has the burden of proving that it is wrong. That burden applies to abatement of penalty assessments, as well as substantive tax assessments. "A person who wishes to avoid the penalty imposed under [IC § 6-8.1-10-2.1(a) and (b)] must make an affirmative showing of all facts alleged as a reasonable cause for the person's failure to file the return, pay the amount of tax shown on the person's return, pay the deficiency, or timely remit tax held in trust[.]" IC § 6-8.1-10-2.1(e) (emphasis and alterations added). The burden of proof is not on the Department to show negligence, willful or otherwise, by, or the absence of reasonable cause for the actions or inaction of, a taxpayer.

The taxpayer's argument is in effect that it exercised ordinary care and prudence in filing its returns with and remitting tax to this Department, thereby implying that it had "reasonable cause," as 45 IAC § 15-11-2(c) defines that term, for incurring the audit deficiencies. That argument does not support the taxpayer's protest because it does not address the basis on which the negligence penalties were proposed against it. The taxpayer was not penalized by the Compliance Division under IC § 6-8.1-10-2.1(a)(1) or (2) for failing to file returns, for failing to file returns on time, or for failing to pay the full amount of tax shown on those returns. It was penalized by the Audit Division under IC § 6-8.1-10-2.1(a)(3) for "[i]ncur[ring], upon examination by the department, a deficiency that is due to negligence[.]" *Id.* (Alterations added.) The fact that the taxpayer filed its returns promptly and paid all the tax it reported has no tendency to prove that the present deficiencies, resulting from its omissions of tax from those returns, were incurred for reasonable cause.

The taxpayer has failed to make any argument that it had reasonable cause for incurring the audit deficiencies. Indiana law is settled that this state's taxation hearing officers, and by extension the state-level taxing authorities of which they are agents, "do not have the duty to make a taxpayer's case." *Hoogenboom-Nofziger v. State Bd. of Tax Comm'rs*, 715 N.E.2d 1018, 1024 (Ind. Tax Ct. 1999), *cited with approval in State Bd. of Tax Comm'rs v. New Castle Lodge # 147, L.O.O.M.*, 765 N.E.2d 1257, 1264 (Ind. 2002). The Tax Court stated the rationale for this rule in *Hoogenboom-Nofziger* as follows:

[T]o allow [a taxpayer] to prevail after it made such a cursory showing at the administrative level would result in a tremendous workload increase for [the Department and] the State Board [now the Indiana Board of Tax Review], ... administrative agenc[ies] that already bear[] ... difficult burden[s] in administering this State's [listed and] property tax system[s]. If taxpayers could make a de minimis showing and then force [the Department or] the State Board to support its decisions with detailed factual findings, the [Indiana taxing authorities] would be overwhelmed with cases such as this one. This would be patently unfair to other taxpayers who do make detailed presentations to the [taxing authorities] because resolution of their appeals would necessarily be delayed.

## 715 N.E.2d at 1024-25 (alterations added).

Entertaining the taxpayer's protest of the negligence penalties, much less granting this protest and refunding those penalties, on substantial compliance grounds would be inappropriate. If the Department were to do so, it could set a bad example. It could imply both to the present taxpayer

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and to future penalized persons who would learn of any such action that the Department is willing to accept something less than full compliance with the listed tax laws. The risk of leaving taxpayers with such an impression is an unacceptable one. Although the result is unfortunate for this particular taxpayer, the alternative would be worse for tax administration and tax compliance.

# **FINDING**

The taxpayer's protest is denied.

SLK/JMM/DMK-060331